

The Pharmaceutical Wholesale and Distribution Industry Outlook, 2008

when a small number of companies grow to control the majority of the market share. That level is usually reached when the top four companies have over 40% of the market.

In the US the Big 3 control over 90% of the pharmaceutical W&D market which seems to satisfy this rule of business consolidation.

2.5 The Top Ten Countries in the Pharmaceutical Industry - Retail & Hospital Sector Breakdown

Table 2.2, 2.3 & Figure 2.1 show pharmaceutical revenue in the top ten countries in 2006. The breakdown of the pharmaceutical market is also shown in terms of the retail and hospital sector in each country.

Table 2.2 Pharmaceutical Retail & Hospital Breakdown (\$bn) in the Top Ten Countries, 2006

Country	Retail (\$bn)	Hospital (\$bn)	Total (\$bn)
US	198	77	275
Japan	34	23	57
France	26	8	34
Germany	28	4	32
UK	16	5	21
Italy	15	6	21
Spain	12	4	16
Canada	14	2	16
China	0	11	11
Korea	6	3	9

Source: visiongain, 2008